



**Get
Grants**

How to Master

Grant- Funding

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Session Overview

Content

Current Climate

Finding the Funds

The 'Right' Funder

Getting the Basics Right

Questions...



Introduction

Using the Chat Box...

- Rate your Bid Writing Experience/Knowledge
(1 = None; 10 = LOTS!)

Let us know.....

- What challenges / frustrations do you have around Bid Writing?



Current Climate

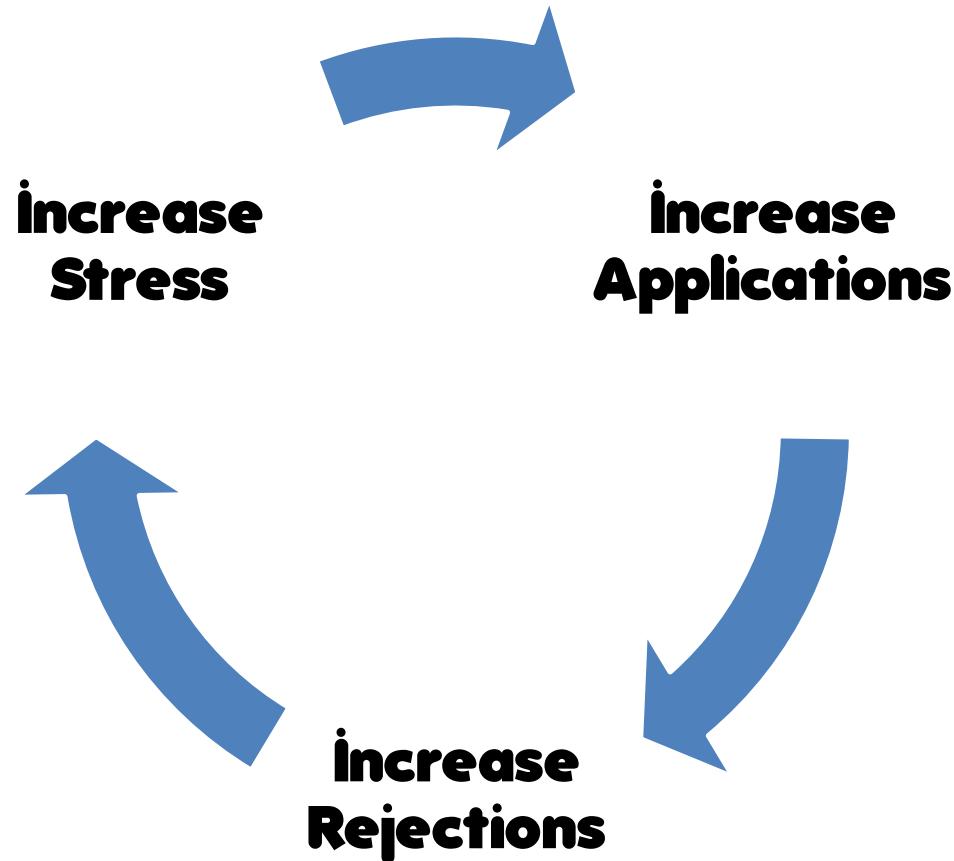


What's Happening in the Sector?

- High Rejections
- Over-subscription
- Paused, Closed, Under-Review
- Tightening of Guidelines



The High Application Cycle



Stop the Cycle!

- Think about your Wellbeing
- Keep the Quality High
- Less Speculative
- Don't spend less time on application
- Prioritise your Efforts



Number and size of UK grantmakers

By category, 2023-24 and previous year

| Category | Number of grantmakers | 2023-24 Spending on grants (£m) | 2022-23 Spending on grants (£m) | Percentage Variance |
|---|-----------------------|---------------------------------|---------------------------------|---------------------|
| Trusts and Foundations | 12,767 | 8,240.8 | 7,035.6 | 12% |
| Government | 427 | 6,711.0 | 6,432.2 | 4% |
| Charity | 668 | 3,635.1 | 3,722.1 | 0% |
| National Lottery Distributors | 12 | 2,412.3 | 2,378.2 | 1% |
| Other | 208 | 2,465.7 | 2,037.7 | 20% |
| Total | 14,082 | 23,464.8 | 21,605.7 | 7% |
| Known grants provided to other organisations for regranting (see regranting below) | - | 371.8 | 347.4 | 7% |
| Total excluding regrants | - | 23,093.0 | 21,258.3 | 7% |

Finding the funds



Activity

What are the ways in which you research or find out about funders?

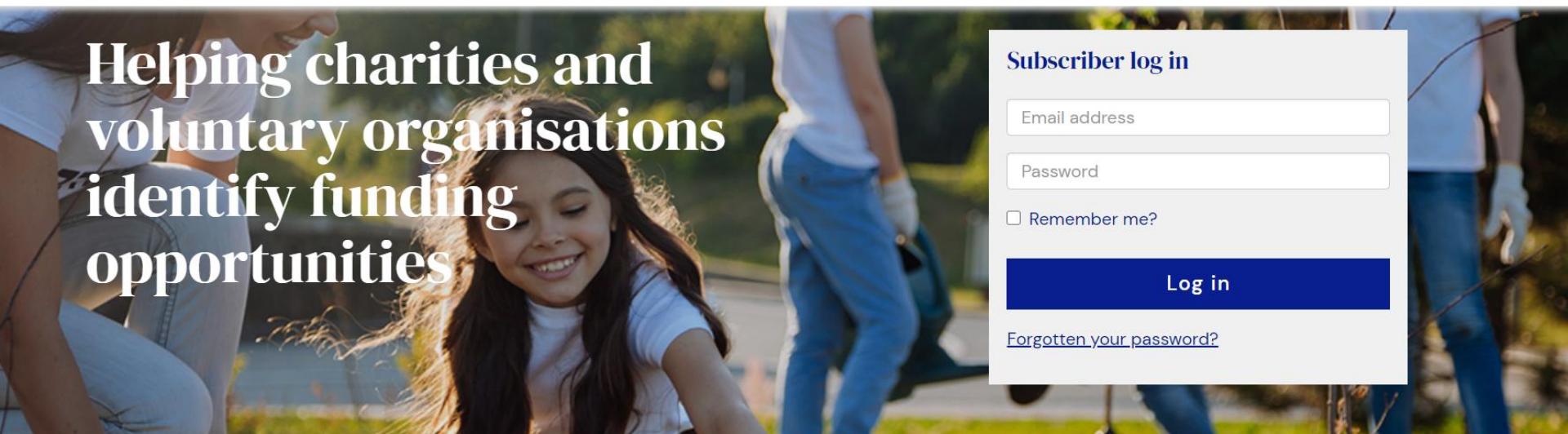


Finding Funders

- Existing knowledge
- Previous funders
- Networking / Advice
- Online Databases
- Regular Funders / Community Foundations
- Google search / AI
- Newsletters
- Other groups' funders
- Charity Commission



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Our history

Our funders

Our finances

Our service standards

How we are run

Our strategy

Tell us what you think

How single parents shaped our strategy

Gingerbread Wales

How single parents shape our work

Our organisational policies

Our website policies

We are grateful to all our donors and supporters, and in particular the following:

Charitable trusts and foundations

29th May 1961 Charitable Foundation
Albert Hunt Charitable Trust
Ballinger Charitable Trust
Barrow Cadbury Trust
C H Harrison Will Trust
Donald Anderson Trust
Dulverton Trust
Garfield Weston Foundation
George and Esmee Pollitzer Charitable Settlement
Hampstead Wells and Campden Trust
John Ellerman Foundation
Maud Elkington Charitable Trust
Nuffield Foundation
Pears Foundation
Santander Foundation
Souter Charitable Trust
Trust for London
Vassiliou Charitable Trusts
Volant Charitable Trust
Wixamtree Trust

Statutory funders

Big Lottery Fund
DFE
DWP
EOS
ESF
G4S
HMRC
Jobcentre Plus
Lancashire County Council
London Councils
Salford County Council
Seetec
Welsh Government
Wigan County Council

Corporate partners

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Working Links

Voluntary sector partners

Cardiff Third Sector Council
CDG
Conwy Voluntary Services Council
Rathbone
Vale Council for Voluntary Services
Welsh Council for Voluntary Action

Pro bono support

Barclaycard
Garden Court Chambers
Ivor Bundell
Marks and Spencer
Simmons and Simmons



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15. Thank You and Acknowledgements

a. Cerebral Palsy Sport is extremely grateful to all the individuals, charitable trusts and organisations who have supported the charity's work. The following charitable trusts and organisations made significant donations during the year and Cerebral Palsy Sport relies heavily on voluntary funding for the majority of its work. We thank all of our funders and supporters for their generous support.

- Patricia & Donald Shepherd Trust
- Sylvia and Colin Shepherd Trust
- The Jones 1986 Trust
- Geoff and Fiona Squire Trust
- Chapman Charitable Trust
- Miss WE Lawrence 1973 Charitable Settlement
- The Christopher Laing Foundation
- The Lady Hind Trust
- Dunn Family Charitable Trust
- Mary Potter Convent Hospital Trust
- Miss Barrie Charitable Trust
- Thomas Farr Charitable Trust
- The Robert McAlpine Foundation
- North East Children's Foundation
- James Beattie Trust
- The Sir James Roll Charitable Trust
- Anonymous Nottingham Charity
- George A Moore Foundation
- JN Derbyshire Trust
- G J W Turner Trust
- Alice Ellen Cooper Dean Charitable Foundation
- Maud Elkington Charitable Trust
- William Openshaw Street Charitable Trust
- Bruce Wake Charitable Trust
- The Zochonis Charitable Trust
- Lord Austin Trust
- The Hobson Charity
- J Vassiliou Charitable Trust
- The Strangward Charitable Trust
- Eveson Charitable Trust
- Sport England
- Paul Bush Foundation
- Geoff Hill Charitable Trust
- Fowler Smith and Jones Trust
- Florence Turner Charitable Trust
- The Roger and Douglas Turner Trust
- Amanda Lee Trust
- Jessie Spencer Trust
- Mary Robertson Trust
- Edith Murphy Foundation
- Sir John Eastwood Foundation
- The 29th May 1961 Charitable Trust
- I Vassiliou Charitable Trust
- Sobell Foundation
- The Manson Family Charitable Trust
- Nottingham Trent University
- N Vassiliou Charitable Trust
- The John Salmon Trust
- University of Nottingham
- G & E Pollitzer Charitable Settlement
- Big Lottery Awards for All



The 'Right' Funder



Research the Funder

- Check for details of recent grants
- Case Studies / The Right Project!
- Speak to the funder!
- Read and reread Eligibility and Guidelines



Ineligible Applications

The Wasted Work of the Voluntary Sector

DIRECTORY OF SOCIAL CHANGE



How do we improve our Applications



Do the Basics

The Basics of Bid Writing are more important now than ever.....

- Apply to places you are Eligible
- Get your House in Order
- Stronger Prospecting
- Work on your **Credibility**
- Need & Outcomes
- Play to your Strengths



Any Questions...

